

ES62QW

Question: Can you please advise what arrangements you have provided to defer the payment of rent for tenancies for assets owned by your fund as a result of keeping SMEs operational during the COVID-19 pandemic? And to what dollar value has that reduced revenue to your fund since 1 February 2020?

Answer: The Fund does not directly own any real property assets accordingly the Fund is not in a position to make arrangements with commercial tenants. However, Energy Super's investment manager of relevant Australian property investment vehicles has advised that discussions with tenants are being conducted in accordance with the mandatory Code of Conduct issued by the National Cabinet in relation to commercial leasing and SMEs.

ES63QW

Question: Can you please advise what arrangements you have provided to defer the payment of rent for tenancies for assets controlled by your fund as a result of keeping SMEs operational during the COVID-19 pandemic? And to what dollar value has that reduced revenue to your fund since 1 February 2020?

Answer: The Fund does not control any real property assets accordingly the Fund is not in a position to make arrangements with commercial tenants. However, Energy Super's investment manager of relevant Australian property investment vehicles has advised that discussions with tenants are being conducted in accordance with the mandatory Code of Conduct issued by the National Cabinet in relation to commercial leasing and SMEs.

ES64QW

Question: Can you please advise what arrangements you have provided to adjust the payment of rent for tenancies for assets owned by your fund as a result of keeping SMEs operational during the COVID-19 pandemic? And to what dollar value has that reduced revenue to your fund since 1 February 2020?

Answer: The Fund does not directly own or manage any real property assets accordingly the Fund is not in a position to make arrangements with commercial tenants. Any impact from changes to revenue in relevant pooled investment vehicles which include real property investments will be reflected in the unit price for the investment.

ES65QW

Question: Can you please advise what arrangements you have provided to adjust the payment of rent for tenancies for assets controlled by your fund as a result of keeping SMEs operational during the COVID-19 pandemic? And to what dollar value has that reduced revenue to your fund since 1 February 2020?

Answer: The Fund does not control any real property assets accordingly the Fund is not in a position to make arrangements with commercial tenants. Any impact from changes to revenue in relevant pooled investment vehicles which include real property investments will be reflected in the unit price for the investment.

ES66QW

Question: On 1 January 2020 what was your percentage share and nominal value of your listed and unlisted assets?

Answer: 73% listed, 27% unlisted

Listed value: \$ 5,939,777,822.29

Unlisted value: \$ 2,212,958,116.06

Note all bonds and credit products are assumed to be listed, and cash unlisted.

ES67QW

Question: On 1 January 2020 did your fund have liquidity issues resulting from honouring obligations to members?

Answer: No.

ES68QW

Question: What write down, if any, has been made to the value of unlisted assets?

Answer: Unlisted assets are valued in accordance with the Fund's Unit Pricing Policy, the relevant provisions of which have previously been provided to the Committee.

ES69QW

Question: Listed companies holding infrastructure assets have had write downs of around 40 per cent:

- (a) How does this compare to your write down of unlisted assets?*
- (b) If there is a difference, why is there a difference?*

Answer: It is not useful to compare listed and unlisted asset pricing, as the assets themselves may be fundamentally dissimilar.

In addition, factors that contribute to valuations differ tremendously between listed and unlisted investments and are not meaningfully comparable. Unlisted assets are generally valued by independent valuers in accordance with industry accepted valuation methodologies. For listed assets, whilst the underlying theoretical value influences the market value, differences arise due to listed investments being subject to various market behaviours which include emotional and irrational factors, information asymmetry, industry segment and a range of other well-documented phenomena.

ES70QW

Question: Have you had any liquidity issues in honouring your obligations to members as a result of the:

(a) recent decline in the share market?

(b) permission by the Federal government to allow members to remove up to \$10,000 per financial year if they lose their job?

Answer: (a) No.

(b) No.

ES71QW

Question: What has been the current reduction of the value of your fund, and the unlisted and listed components since 1 January 2020?

Answer: Fund value 1 January 2020 = \$8,152,735,938.35

Fund value at 22 April 2020 = \$7,200,930,561.17

Unlisted/listed split 1 January 2020:

Listed value: \$5,939,777,822.29

Unlisted value: \$2,212,958,116.06

Unlisted/listed split 22 April 2020:

Listed value: \$4,826,830,245.29

Unlisted value: \$2,374,100,315.88

Note: all bonds and credit products are assumed to be listed, and cash unlisted.

ES72QW

Question: How many members have requested the early release of their superannuation since 12 March 2020, and to what value?

Please also provide monthly updates on the first of the month for the remainder of 2020 to the secretariat.

Answer: Applications for the COVID-19 compassionate payment are made to the Australian Taxation Office, which then approves or rejects the application before sending to the Fund for payment. Accordingly, enquiries are better directed to the ATO.

ES73QW

Question: How many members have had approved the early release of their superannuation since 12 March 2020, and to what value?

Please also provide monthly updates on the first of the month for the remainder of 2020 to the secretariat.

Answer: Approvals of applications for the COVID-19 compassionate payment are made by the Australian Taxation Office. Accordingly, enquiries are better directed to the ATO.

ES74QW

Question: If some members have required the early release of their superannuation since 12 March 2020 and not been approved, please provide details of the grounds on which they have not been approved.

Answer: Requests for the COVID-19 compassionate payment are made to the Australian Taxation Office, which then approves or rejects the application. Accordingly, enquiries are better directed to the ATO.

ES75QW

Question: Liquidity management:

- (a) What is your fund's process for complying with APRA's prudential framework which requires trustees to have a liquidity management plan?*
- (b) How is the plan being reported to the trustee directors?*
- (c) Who is responsible for the day-to-day liquidity management for the fund?*

Answer:

- (a) The Fund has a Liquidity Management Plan that meets the requirements of Superannuation Prudential Standard SPS 530 – Investment Governance, which is reviewed on a periodic basis by the Investment Committee and the trustee board, as well as being subject to an internal audit process and ad hoc review by the Australian Prudential Regulation Authority.
- (b) Compliance with the plan is reported to the Executive Management Committee, the trustee Board's Investment Committee and the trustee Board.
- (c) Responsibility for the liquidity management rests with the investment management team and the Chief Executive Officer under the supervision of the Investment Committee and the board.