

PERFORMANCE SCORECARD FY17

Employee name John Doe [SAMPLE NAME]
 Role Business Banking Manager/ Associate NAB Business

Team Example Region
 People Leader name Jane Doe [SAMPLE NAME]

Objective	Measure	Target – Achieved	Target – High Achievement	Target – Outstanding Achievement	Results	Outcome / comments
Generate attractive returns & demonstrated financial outperformance	Contribution towards Revenue & ROE including actions taken to manage ROE		-			
Improve Customer Advocacy in FY17	Take targeted action to improve NPS		•			
Winning in the Market	Refi outcomes (Win:loss unit ratio & \$ volume)					
Proactively Manage Risk and Compliance in FY17	1) Performing and adhering to policies, processes and procedures, and meeting quality measures pertinent to role. 2) Identification and escalation of events / losses / breaches as incurred.	<ul style="list-style-type: none"> - Demonstrates clear adherence to Policy, Process, and Procedures - Achieves all target quality measures pertinent to role. - No significant breaches of Policy or Procedures - Proactively raises events, issues or concerns. - PL assessment 				

Overall Performance Outcome

Choose an item.

Conduct Gate Outcome

Choose an item.

