

# HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

## REVIEW OF THE FOUR MAJOR BANKS (THIRD REPORT)

### Australia and New Zealand Banking Group Limited

**ANZ01QON:** 47

**Retail superannuation funds**

**Mr THISTLETHWAITE:** If you have funds like this OnePath Masterfund, with so many customers, how do you make money on them?

**Ms George:** We charge an administration fee. So we make money on administration fees. We use various investment managers who charge fees as well, but they are included in the disclosure to the customer. If they are not cash funds that you are referring to, I am more than happy to take that question on notice and have a look at them. They could be wholesale funds, as I said, that roll up into the funds we offer customers directly.

**Answer:** Attribution of any profits varies across superannuation providers depending on their specific legal entity structure, and may occur either through a Trustee Company or a Life Company.

ANZ Wealth levies fees for the OnePath MasterFund through its OnePath Life Limited entity (see response to ANZ08QW for a diagram of the service providers connected with the OnePath MasterFund).

Fees paid by members cover the provision of superannuation products, including fund administration, investment management, governance and compliance. The fees also include a rate of return for the entity providing the service.

Fees are disclosed to members in the relevant Product Disclosure Statement as well as their periodic statement.