

What Does It Take To Go Deep Tech in High Tech?

Energy Storage – Opportunities and
Challenges



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Key Points for Discussion

Motivation:

- Need for storage
- Types of storage

Technology:

- Not just one type of chemistry
- Not just one type of storage mechanism

$$\text{Transformation} = \frac{\text{Vision} \times \text{Competence}}{\text{Anxiety}}$$

Opportunities:

- R&D only
- Manufacture

Challenges:

- Timelines
- Investment volume
- Supply chain
- Production Ecosystem

Pace of Change – Hard to Predict and Consistently Underestimated



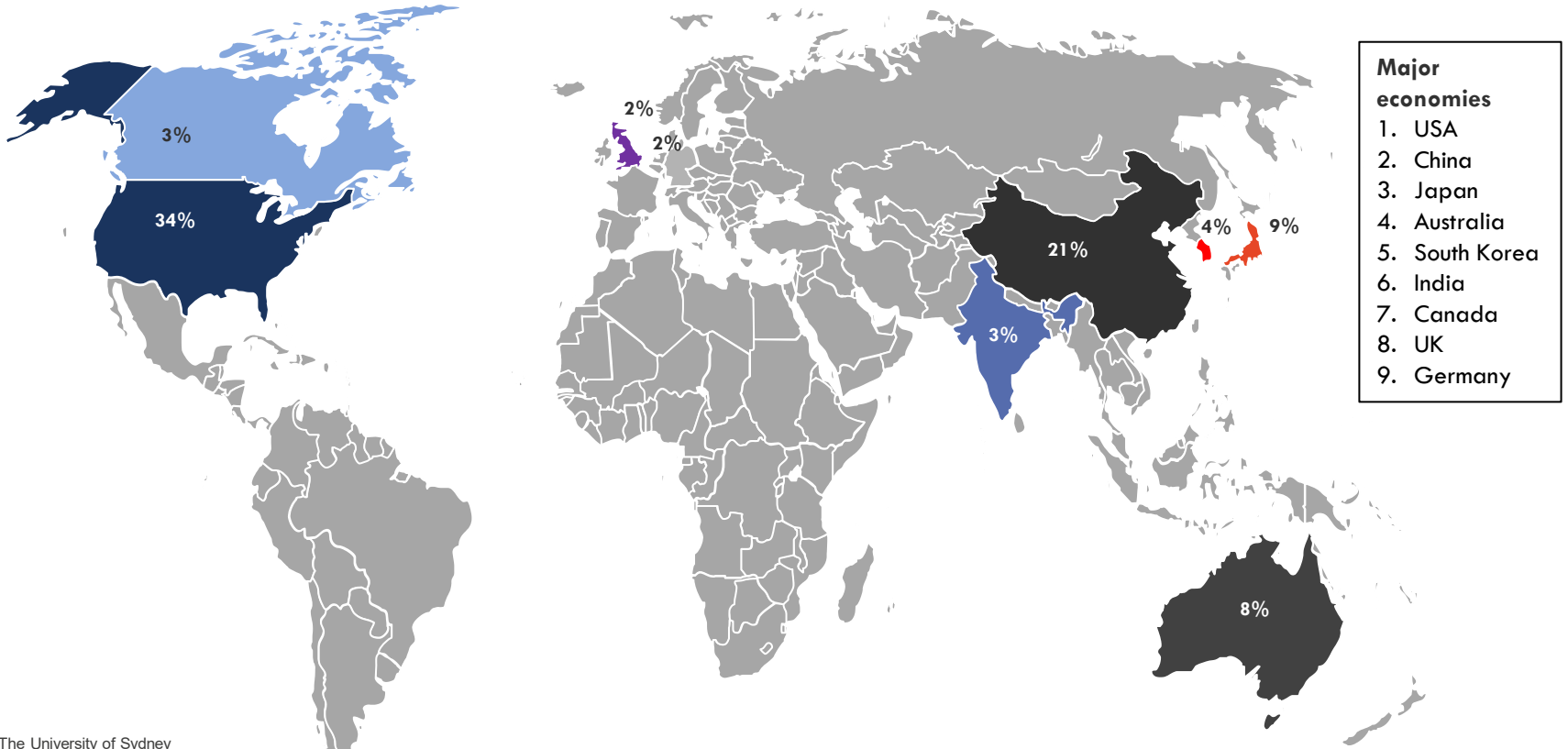
1903



1913

New York City

IEA Prediction: Global Stationary Battery Storage Capacity 2024: 158 GWh



- Major economies**
1. USA
 2. China
 3. Japan
 4. Australia
 5. South Korea
 6. India
 7. Canada
 8. UK
 9. Germany

Motivation – Need and Types of Power and Storage

- **Wind and Solar Power:**

- 1,500 GW (2020)
- 4,000 GW (2030)

- **Fossil Fuel Power:**

- 4,000 GW (2020)
- 4,400 GW (2030)

- **Green buffering power:**

- ~ 175 GW (2020, ~11%)
- ~ 600 GW (2030, ~15%)

- **Green buffering capacity:**

- 1,530 TWh (2020)
- 5,250 TWh (2030)

Motivation – Need and Types of Storage

- At least 5,250 TWh needed by 2030
- China's 2023 battery production capacity per annum: 900 GWh = 77% of global capacity, but only 0.02% of buffering needs
- Many technologies needed:
 - Pumped hydro
(capacity good / power poor)
 - **Batteries**
 - Green hydrogen/ammonia
 - Bioenergy
- **Green electricity production is running way ahead** of the ability to implement unless there is a **huge uplift in storage capability** with good power characteristics
- We need to transition to green power to meet climate goals
- **Increasing energy density leverages production capacity => key strategic target**

Technology (just a selection)

- Lithium (anodes):
 - Li-ion
 - Li-metal (solid state)
 - Lithium (cathodes):
 - NMC
 - Iron Phosphate
 - Titanate
 - **Sulfur**
 - **Sodium-ion** (“rinse and repeat”, but)
 - Different carbons (hard)
 - Different cathodes (ferrous cyanides) and electrolytes
- Flow batteries:
 - Vanadium redox flow
 - Zinc bromide
 - Iron/Iron
 - Organic redox couples
 - Ultra(super)capacitors (**very high power**):
 - EDLC
 - Fast, millions of cycles
 - **Hybrid (battery-like)**
 - Tens of thousands of cycles
 - Moderate energy density

Supply chain benefit – changing from critical metals (NMC) to sulfur



Global sulfur supply chain

Total global sulfur production (waste product from oil refining)

80 MT p.a.

Just 1% is enough to replace all battery cathodes



Replacement with sulfur, the 5th most abundant element on earth by mass.¹



Removal of cobalt from the NMC cathode reduces reliance on inputs with ethical concerns.

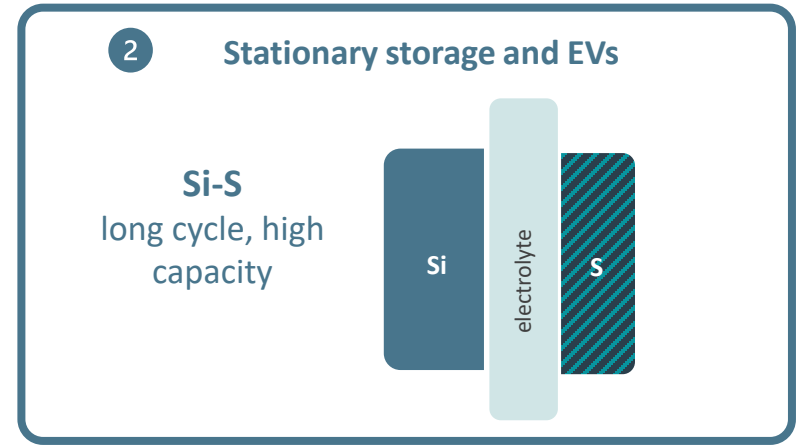
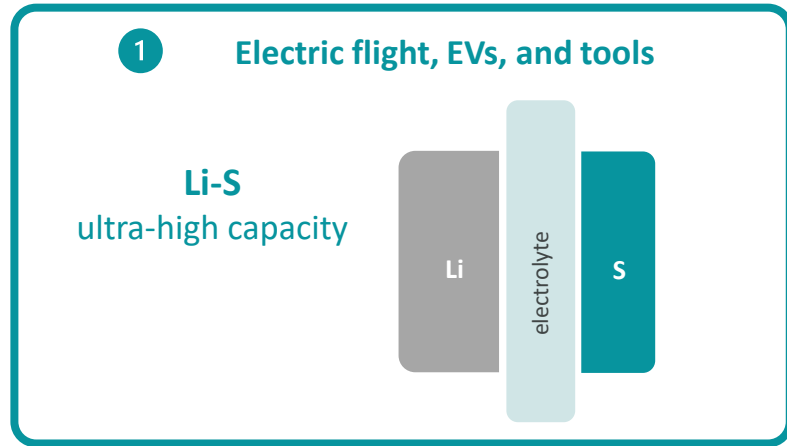


Sulfur sources are “almost limitless”; supply chain stability is expected.¹

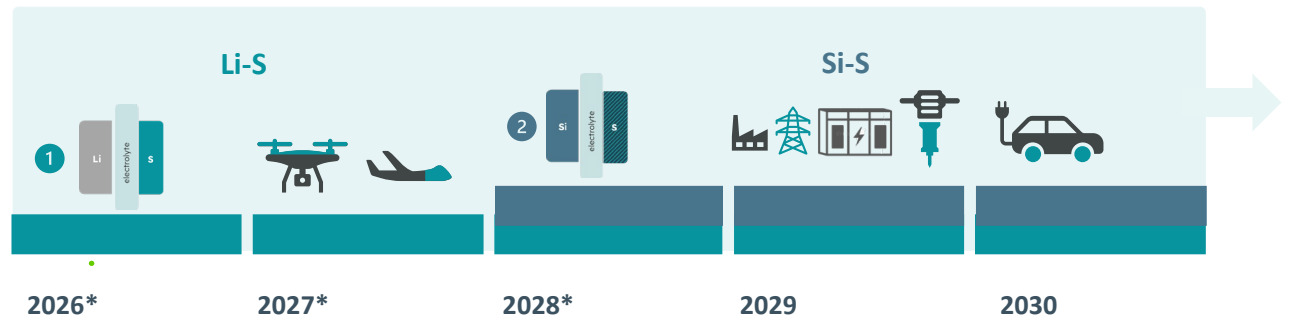


All Li-ion cathodes (2.7 TWh by 2030)² could be replaced with sulfur using just 1.1% sulfur supply.

Complexity – more than one pathway in Lithium Sulfur: Li-ion/LiSi/Li-metal



Smart market entry balances lower risk development and faster market presence



Opportunities

- **R&D only, or also Manufacture ?**
 - Manufacturing is a strategic move requiring a large commitment
 - **Is it worth doing?**
- 1. **Battery tech will determine product performance** (cars, grid)
- 2. **Access to the latest technology** – not that from three generations ago (enshrines structural disadvantage)
- 3. Be increasingly a part of the supply chain, **harvesting value at each step**

Opportunities:

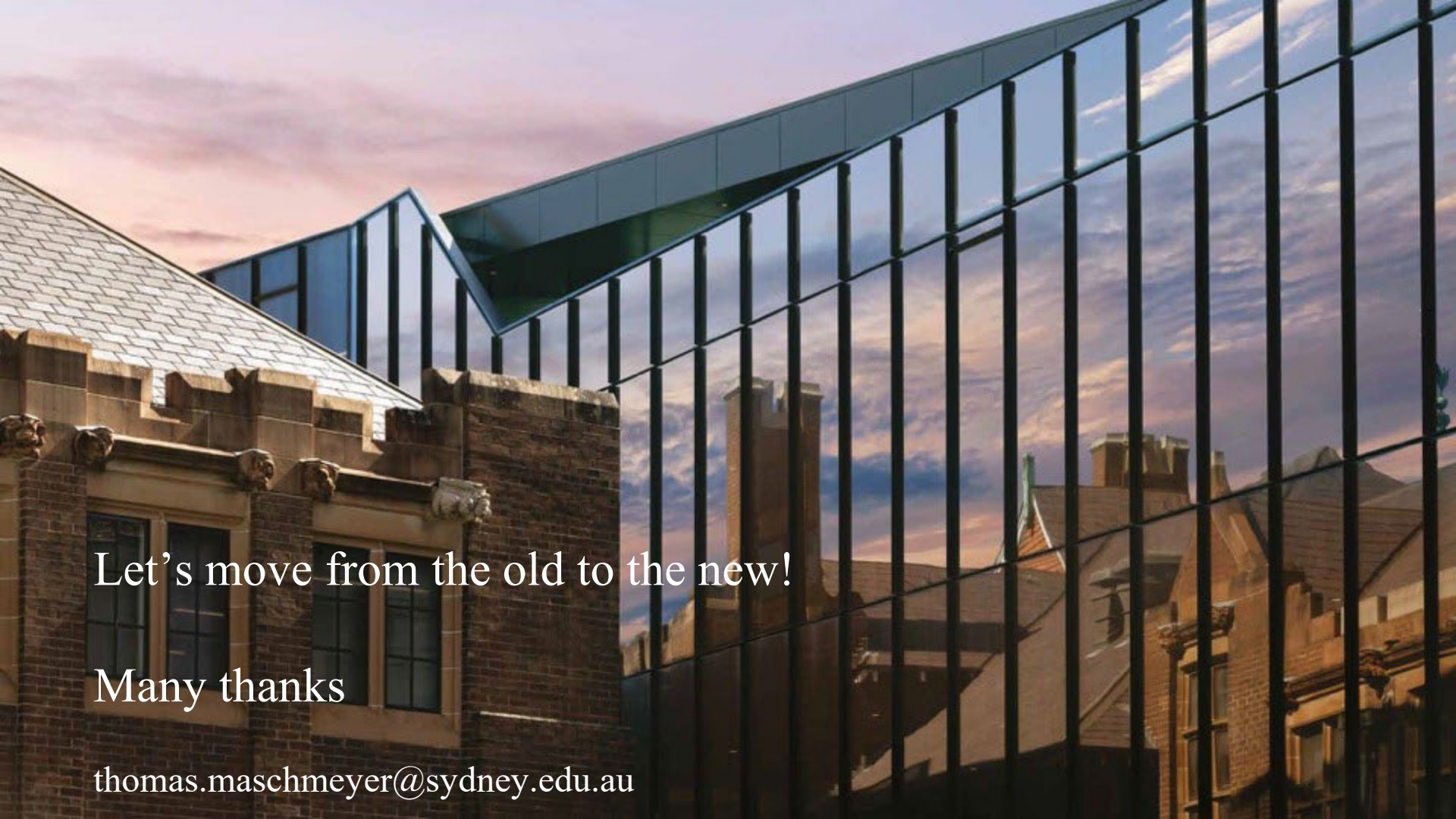
- Supply Chain and Production Ecosystem
 - Some of Australia's advantages:
 - large raw materials base
 - huge renewable resources
 - highly skilled R&D workforce
 - very substantial internal markets (e.g. decarbonization of mining sector)

Challenges:

- **Production workforce**, manufacturing capability, logistics, etc.
- Lack of a bi-partisan, dependable array of policy settings
- Compare with USA (DoE-lead energy storage strategy), EU ('Green deal' initiatives)
- Timelines:
 - Energy transition – last fossil-oil-based infrastructure took ~150 years to build
 - Strategic positioning across multiple decades needed, like defense
 - After 150 years only less than 10 battery techs at scale
- Investment volume:
 - 1 GWh/y = US\$130m for fully optimised, off-the-shelf technology
 - many TWh needed => trillions of investment across the supply chain

Why should we bother, aren't other countries way ahead?

- Yes, but not in the **latest battery technology** – there is still room to be at the top for NEW technologies
- Australia is scientifically leading in many battery fields
- **Connecting access to resources with co-investment into the growth of new battery technology capability can position Australia as a global high and deep tech player**
- Examples: Indonesia (Nickel), China (access to internal market)

A photograph showing a modern glass skyscraper on the right, reflecting a sunset sky with orange and blue clouds. To the left, an older brick building with a tiled roof and classical architectural details is visible. The text is overlaid on the lower-left portion of the image.

Let's move from the old to the new!

Many thanks

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