## HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

## REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS RESPONSE TO QUESTIONS IN WRITING REQUESTED

## Citi Australia

Question CAB15QW: Of the twenty highest incentive bonuses paid over the past decade, please provide the number that fall within these brackets?

## Response:

The table below shows the variable incentive compensation paid to the top 20 employees over the past decade that participate in a formulaic incentive plan (that is, a sales incentive plan) for achieving measurable goals and targets.

| Total incentive bonuses value | Number (i.e. 1 <br> employee) |
| :--- | :--- |
| $<\$ 1,000,000$ |  |
| $\$ 1,000,001-\$ 2,000,000$ |  |
| $\$ 2,000,001-\$ 3,000,000$ |  |
| $\$ 3,000,001-\$ 4,000,000$ |  |
| $\$ 4,000,001-\$ 5,000,000$ |  |
| $\$ 5,000,001-\$ 6,000,000$ |  |
| $\$ 6,000,001-\$ 7,000,000$ |  |
| $\$ 7,000,001-\$ 8,000,000$ |  |
| $\$ 8,000,001-\$ 9,000,000$ |  |
| $\$ 9,000,001-\$ 10,000,000$ |  |
| $\$ 10,000,001-\$ 11,000,000$ |  |
| $\$ 11,000,001-\$ 12,000,000$ |  |
| $\$ 12,000,001-\$ 13,000,000$ |  |
| $\$ 13,000,001-\$ 14,000,000$ |  |
| $\$ 14,000,001-\$ 15,000,000$ |  |
| $\$ 15,000,001-\$ 16,000,000$ |  |
| $\$ 16,000,001-\$ 17,000,000$ |  |
| $\$ 17,000,001-\$ 18,000,000$ |  |
| $\$ 18,000,001-\$ 19,000,000$ |  |
| $\$ 19,000,001-\$ 20,000,000$ |  |
| $\$ 20,000,001-\$ 25,000,000$ |  |
| $\$ 25,000,001-\$ 30,000,000$ |  |
| $\$ 30,000,001-\$ 35,000,000$ |  |
| $\$ 35,000,001-\$ 40,000,000$ |  |
| $\$ 40,000,001-\$ 45,000,000$ |  |
| $\$ 45,000,001-\$ 50,000,000$ |  |
| $>\$ 50,000,000$ |  |

